#### VI MEETING ON INTERNATIONAL ECONOMICS: "FREIGHT TRANSPORT IN EUROPE: FACTS AND CHALLENGES"

### SUPPLY CHAINS AND REGIONAL PORT CONNECTIVITY: AN APPLICATION TO THE SPANISH PORT SYSTEM

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## Introduction

- □ Literature review
- Methodology
- 🛛 Data
- Results
- Policy implications
- Conclusions



#### Introduction

- Maritime connectivity has been considered a key factor in facilitating international trade and the fragmentation of global value chains. The effects are clear: connectivity reduces transport costs and improves trading relationship between countries (Wilmsmeier et al., 2008).
- In this context, ports play a determining role in defining such connectivity:
  - ✓ On the one hand, port connectivity has a direct effect on the supply chains competitiveness
  - ✓ On the other hand, competition among ports is fierce when it comes to improving their connectivity. As a result, PAs design policies to improve this.
- Therefore, it is important to study port connectivity to help policy-makers in their decision-making process and improve the competitiveness of the supply chains.



#### Introducción

The objective of the present research is to study the **port connectivity of the Spanish port system** in **containerized SSS traffics**. To this end, the **Annualised Capacity Capacity** (ASC) methodology will be used.

Furthermore, the regional port connectivity of Spanish ports to access the main regional markets will be analyzed. This has important advantages:

- A. Highly valuable information for shippers by showing which ports are the ones offering the best connectivity to the countries of destination / origin of their exports / imports.
- B. Identifying the most competitive Spanish ports to serve each of the major markets
- C. PAs can detect weak points of their network when comparing themselves with the most direct competitors
- D. Policy-makers have at their disposal more accurate information to design policies to improve their connectivity.

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#### Literature review

- 1. Ports connected to shipping networks: obtaining the maritime network patterns and establishing hierarchies between ports.
  - Methodology: The graph theory: to describe the position of a port in relation to the regional or global network (Ducruet et al., 2010; Laxe et al., 2012, Montes et al., 2012; Ducruet and Notteboom, 2012; Seanone et al., 2013; Tovar et al., 2015).



#### Literature review

## 2. Develop an index to measure port connectivity. Different methodologies have been used.

|   | OBJECTIVE                        | VARIABLES  |  |
|---|----------------------------------|--|--|
| Liner Shipping Connectivity<br>Index (LSCI)   | Country connectivity             | Number shipping lines, Number shipping services, Number<br>Vessels, Vessels Capacity, Max Vessel capacity        |  |
| Wang et al., (2016)   | Inland and foreland connectivity | International connectivity (ASC), Feeder services (ASC),<br>Hinterland connectivity (port accesibility indicator |  |
| Bartholdi et al., (2016)  | International connectivity       | Number shipping lines, Number shipping services, Number<br>Vessels, Vessels Capacity, Max Vessel capacity        |  |
| de Langen et al., (2016),   | RoRo                             | Destination ports, Frequency, Number Shipping Lines, Max.<br>Number of calls                                     |  |
| Jiang et al, (2015),  | Transshipment traffics           | Transit time, vessel capacity  |  |
| Jia et al., (2017)  | Port connectivity                | Number Vessels domestic, Number Vessels internationals,<br>Max. Vessel size, Cargo loads                         |  |
| ASC (Lam and Yap, 2008; Yap<br>and Notteboom, 2011; Lam<br>2011; Lam and Yap, 2011) | Port connectivity                | Vessel capacity, Frequency   |  |

#### Source: own elaboration





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## Methodology

The objective is to show the real connectivity between two ports as an indicator of port competitiveness.

Annualised Slot Capacity (ASC):capacity of the vessels per shipping service and the frequency of shipping services

1. Computation the methodology is as follows:

$$ASC_{x} = \sum_{i=1}^{n} ASC_{xi} = \sum_{i=1}^{n} \sum_{j=1}^{m} V_{ji}F_{ji}$$

Where:

X port of origin,
i shipping service,
n total number of shipping services,
j number of vessels
m total number of vessels,
V vessel capacity
F vessel calling frequency.



## Methodology

2. ASC per regions: the ASC of the Spanish ports with each one of the markets of the ESN is calculated.

Computation the methodology is as follows:

$$ASC_{xy} = \sum_{i=1}^{n} ASC_{xyi} = \sum_{i=1}^{n} \sum_{j=1}^{m} V_{yji} F_{yji}$$

Where:

- **X** port of origin,
- y country of destination,
- *i* shipping service,
- **n** number of shipping services,
- j number of vessels
- *m* total number of vessels
- $\boldsymbol{V}$  vessels capacity
- **F** vessel calling frequency





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### Data

LinePort database is elaborated by Valenciaport Foundation. This database collects information of Shortsea Shipping services calling at Spanish ports.

Criteria for the selection of the sample:

- 1. Regular shipping services: services called at least 3 times/semester
- 2. Container traffic
- 3. European Shortsea Network (ESN): traffic flows between Spain and Morocco, Algeria or Turkey are considered ESN.

"Shortsea shipping means the movement of cargo and passengers by sea between ports situated in geographical Europe or between those ports and ports situated in non European countries having a coastline on the enclosed seas bordering Europe." (European Commission).

4. Only foreign traffic has been considered.





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#### Results

#### Table 1. Global ASC index

|                  | 2015      | 2014      | 2013      | 2012      | 2011      | 2010      |
|------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| VALENCIA         | 2.098.501 | 2.072.083 | 1.954.508 | 1.668.000 | 1.574.383 | 1.622.160 |
| BARCELONA        | 1.069.950 | 1.104.944 | 1.083.830 | 1.293.227 | 1.522.376 | 1.433.422 |
| ALGECIRAS        | 852.379   | 879.416   | 851.717   | 509.806   | 471.352   | 447.940   |
| BILBAO           | 498.919   | 458.124   | 513.885   | 459.866   | 346.392   | 379.145   |
| VIGO             | 414.156   | 391.247   | 411.378   | 299.361   | 340.983   | 401.327   |
| CASTELLÓN        | 405.294   | 462.852   | 417.528   | 392.735   | 337.072   | 298.069   |
| GIJÓN            | 190.588   | 204.362   | 207.436   | 142.366   | 102.486   | 106.334   |
| LAS PALMAS G. C. | 159.347   | 135.079   | 125.614   | 150.090   | 178.600   | 181.228   |
| CÁDIZ            | 131.788   | 140.157   | 68.510    | 25.808    | 170.173   | 147.796   |
| S. C. TENERIFE   | 105.352   | 130.193   | 109.346   | 138.452   | 139.983   | 163.694   |
| VILAGARCÍA       | 53.200    | 54.222    | 54.278    | 55.006    | 20.895    | 519       |
| MELILLA          | 45.886    | 42.994    | 45.700    | 15.110    | 15.570    | 12.938    |
| HUELVA           | 42.542    | 39.193    | 10.210    | -         | 18.688    | -         |
| CARTAGENA        | 38.173    | 80.106    | 44.959    | 36.369    | 36.298    | 43.461    |
| SEVILLA          | 33.504    | 34.202    | 18.846    | 11.168    | 26.628    | 25.438    |
| GANDIA           | 26.910    | 17.587    | 20.489    | -         | -         | -         |
| PASAJES          | 18.992    | -         | -         | -         | -         | -         |
| ALMERÍA          | 17.657    | 13.780    | 37.194    | 4.831     | -         | 2.100     |
| TARRAGONA        | 16.950    | 43.673    | 36.536    | 58.970    | 57.776    | 150.240   |
| ALICANTE         | 14.379    | 34.365    | 40.140    | 40.308    | 39.433    | 24.047    |
| A CORUÑA         | -         | 26.524    | 21.638    | 11.866    | 30.550    | 35.598    |
| MOTRIL           | -         | 13.705    | 31.351    | 35.070    | 35.598    | 36.296    |
| SAGUNTO          | -         | 4.335     | -         | -         | -         | 1.557     |
| CEUTA            | -         | 707       | 3.362     | 20.356    | 10.896    | 13.969    |
| MARÍN            | -         | -         | 18.824    | 13.032    | 4.194     | 3.848     |
| MÁLAGA           | -         | -         | 698       | 122.875   | 50.221    | 4.448     |
| TOTAL            | 6.234.467 | 6.383.850 | 6.127.977 | 5.504.672 | 5.530.547 | 5.535.574 |

Source: own elaboration

- 1. Positive trend since 2010, from 5,535,574 ASC to 6,234,467 ASC in 2015.
- 2. Valencia, Barcelona and Algeciras are ranked as the best connected Spanish ports
- 3. Connectivity differences have been found between regional and interoceanic ports
- High competency between ports located on the same façade and also between neighboring ports



#### **Policy implications**

#### Table 2. Regional ASC index per destination region

| REGION                     | PORT                       | ASC 2015 |
|----------------------------|----------------------------|----------|
|                            | VALENCIA                   | 2.941.9  |
|                            | BARCELONA                  | 1.174.8  |
|                            | ALGECIRAS                  | 934.8    |
|                            | CASTELLÓN                  | 576.0    |
| MEDITERRANEAN NO EUROPE    | VIGO                       | 112.2    |
|                            | LAS PALMAS DE GRAN CANARIA | 97.7     |
|                            | SANTA CRUZ DE TENERIFE     | 46.7     |
|                            | GIJÓN                      | 43.4     |
|                            | BILBAO                     | 42.5     |
|                            | SEVILLA                    | 31.4     |
|                            | MELILLA                    | 30.3     |
|                            | GANDIA                     | 26.9     |
|                            | ALMERÍA                    | 17.6     |
|                            | TARRAGONA                  | 16.9     |
|                            | ALICANTE                   | 14.3     |
|                            | CARTAGENA                  | 3.1      |
| al MEDITERRANEAN NO EUROPE |                            | 6.111.   |
|                            | VALENCIA                   | 1.396.   |
|                            | BARCELONA                  | 974.     |
|                            | CASTELLÓN                  | 792.8    |
|                            | ALGECIRAS                  | 607.:    |
|                            | VIGO                       | 282.9    |
|                            | BILBAO                     | 257.0    |
|                            | CÁDIZ                      | 122.     |
| SOUTH EUROPE               | LAS PALMAS DE GRAN CANARIA | 95.      |
| SOOTTEENOFE                | GIJÓN                      | 76.3     |
|                            | SANTA CRUZ DE TENERIFE     | 71.:     |
|                            | GANDIA                     | 53.2     |
|                            | VILAGARCÍA                 | 53.2     |
|                            | HUELVA                     | 34.8     |
|                            | CARTAGENA                  | 34.3     |
|                            | SEVILLA                    | 23.7     |
|                            | MELILLA                    | 15.      |
| al SOUTH EUROPE            |                            | 4.892.   |
|                            | VALENCIA                   | 2.107.9  |
|                            | ALGECIRAS                  | 688.0    |
|                            | BILBAO                     | 547.     |
|                            | VIGO                       | 374.     |
|                            | GIJÓN                      | 246.0    |
|                            | LAS PALMAS DE GRAN CANARIA | 178.9    |
| NORTH EUROPE               | SANTA CRUZ DE TENERIFE     | 111.8    |
| NORTHEOROFE                | CARTAGENA                  | 103.3    |
|                            | HUELVA                     | 96.9     |
|                            | CÁDIZ                      | 70.6     |
|                            | SEVILLA                    | 67.0     |
|                            | MELILLA                    | 46.5     |
|                            | PASAJES                    | 25.5     |
|                            | BARCELONA                  | 3.6      |
| tal NORTH EUROPE           |                            | 4.668.8  |

- Non-EU Mediterranean and Southern Europe countries: Valencia, Barcelona, Castellon and Algeciras are the major competitors
- North Europe: Bilbao, Vigo and Gijon compete on the Spanish Atlantic façade and Valencia and Algeciras on the Mediterranean façade



#### Results

- 1. The geographical location is not an advantage for Spanish ports located on the Atlantic façade to serve the northern European markets. In contrast, it is an advantage for ports located on the Spanish Mediterranean façade when exporting flows to southern Europe and non-EU Mediterranean
- 2. The results show Valencia and Algeciras as the best connected ports to serve the three regions considered in our study. While Barcelona, Bilbao, Castellón and Vigo, focus their connectivity mainly on the markets located on the façades they serve
- 3. Shipping patterns show concentration of shipping services at ports of Valencia, Barcelona, Algeciras and Castellón to serve the non-EU MED markets, and also Southern Europe.



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### **Policy implications**

- The competitive success of a port ultimately depends on the choice of ports made by shippers and shipping lines.
- APs have at their disposal policies and investments to attract shipping companies to select their port and become an alternative for shippers.
- However, despite the efforts of PAs, the high inter-port competition and the proximity between competing ports make it difficult to attract shipping services.

#### Negative consequences:

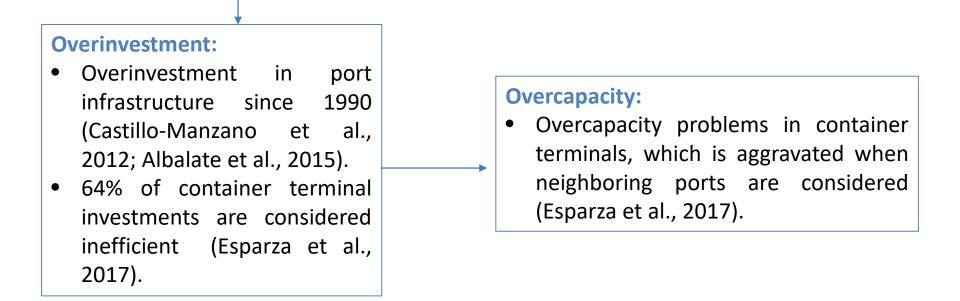
• A Coruña, Málaga y Motril have been losing shipping services until their connectivity disappeared

The number of shipping services available at small ports is quite low: their connectivity is more sensitive to the choices of destination ports made by shipping companies.



#### **Policy implications**

Despite the efforts made by PAs to design policies and invest in infrastructure to improve their connectivity, in some cases this has not been achieved and these infrastructures are underutilized.



Policy makers must consider the efficiency of port infrastructure investments: traffic specialization and improving the investment criteria



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#### Conclusions

✓ Valencia is the best connected port, followed by Barcelona and Algeciras. Also other important ports with high connectivity are Bilbao, Vigo and Castellón.

✓ The present research goes further when analyzing the connectivity of Spanish ports with the countries and regions which they connect with, calculating the ASC of the Spanish port for each destination country. This analysis has important implications:

- 1. For shippers, more precise information for planning and managing their shipments.
- 2. The used approach allows identifying the most competitive ports for each market.
- 3. For PAs, it allows them to identify the weakest connections in the regional network through the comparison with their main competitors





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