

# 'Love of Wealth' and Economic Growth

Günther Rehme

October 2016



TECHNISCHE  
UNIVERSITÄT  
DARMSTADT

- The title 'Love of Wealth' relates to Plutarch's (45-125 AD) essay

*De Cupiditate Divitiarum* ( gr. *Περὶ φιλοπλουτίας* )

in his *Moralia*.

- Plutarch relates to Aristotele who distinguishes
  - natural wealth: necessary for life, useful for society
  - non-natural wealth: money and other things in potentially unlimited supply

- 'Love of Wealth' is a perennial phenomenon.
- People derive utility from the mere possession of wealth, not simply its expenditure.
- Important for investment behaviour and economic growth.
- Important implications for welfare and efficiency.

# Relation to Literature

- Wealth in utility ('Love of Wealth')
  - E.g. Weber (1930), Pigou (1941), and Markowitz (1952).
- Love of Wealth and optimal growth
  - See Kurz (1968) for a general analysis.
- Love of Wealth and "The Spirit of Capitalism"
  - E.g. Zou (1994), Bakshi and Chen (1996), and Carroll (2000)
- Love of Wealth, Overaccumulation and Dynamic Efficiency
  - E.g. Zou (1994), Corneo and Jeanne (1997), Corneo and Jeanne (2001)

# Relation to Literature

- Recent applications of the idea
  - Kaplow (2009), Kumhof and Rancière (2010)

# This Paper

- Use simple model to analyze the effect of preferences for capital on accumulation and intertemporal welfare.
- Framework: Ramsey (1928)-Cass (1965)-Koopmans (1965).
- Concentrate on steady state *and* transitional analysis.
- Compare planner solution and decentralized outcome.
- Compare standard (textbook) model with one where capital directly yields welfare.

# The Model

- Social planner economy.
- The planner is benevolent and cares about the representative individual.
- The economy's resource constraint

$$\frac{dk(t)}{dt} = y(t) - c(t) - \delta k(t)$$

$k(t)$  per capita capital stock  
 $y(t)$  per capita income  
 $c(t)$  per capita consumption  
 $\delta$  (constant) depreciation rate

# The Model

- Aggregate production function is Cobb-Douglas.
- Per capita output is produced according to

$$y(t) = f(k(t)) = k(t)^\alpha \quad (1)$$

- The planner rewards production factors by marginal product.

$$r(t) = \alpha k(t)^{\alpha-1} \quad \text{and} \quad w(t) = (1 - \alpha)k(t)^\alpha$$

$r(t)$     reward to capital (return to capital)

$w(t)$     reward to labour (wage rate)



# The Model

- The social planner's intertemporal welfare

$$\int_0^{\infty} u(c, k) e^{-\rho t} dt$$

- The planner 'loves wealth'. Period utility satisfies

$$\begin{array}{llll} u_c > 0, & u_{cc} < 0, & u_k > 0 & \text{and } u_{kk} < 0. \\ \lim_{c \rightarrow 0} u_c = \infty, & \lim_{c \rightarrow \infty} u_c = 0, & \lim_{k \rightarrow 0} u_k = \infty & \text{and } \lim_{k \rightarrow \infty} u_k = 0. \end{array}$$

- Concentrate on simple log case

$$u(c, k) = \ln c + \gamma \ln k \quad \text{where } \gamma \in [0, \infty). \quad (2)$$

- $\gamma$  measures 'love of wealth' (LOW).

# The Model

- The planner's problem

$$\begin{aligned} & \max_c \int_0^{\infty} [\ln c + \gamma \ln k] e^{-\rho t} dt \\ \text{s.t. } & \dot{k} = f(k) - c - \delta k, \quad k_0 = \text{given.} \\ \rho : & \quad \text{rate of time preference} \end{aligned}$$

- The optimum must satisfy

$$\frac{\dot{c}}{c} = f'(k) + u_k/u_c - (\rho + \delta) = f'(k) + \gamma \cdot \frac{c}{k} - (\rho + \delta). \quad (3)$$

$$\lim_{t \rightarrow \infty} k \cdot \lambda \cdot e^{-\rho t} = 0 \quad (4)$$

$u_k/u_c$  marginal rate of substitution  
between consumption and wealth  
 $\lambda$  (current value) shadow price  
of additional capital

# The Model

- The transversality condition in (4) requires

$$\lim_{t \rightarrow \infty} k \cdot \lambda \cdot e^{-\rho t} = 0$$

- Integration implies that the following must hold

$$\lim_{t \rightarrow \infty} k_t \cdot \lim_{t \rightarrow \infty} e^{-\int_0^t (f'(k_v) - \delta) dv} \cdot \left( \lambda_0 - \lim_{t \rightarrow \infty} \int_0^t \left( \frac{\gamma}{k_s} \right) e^{-\int_0^s (\rho - f'(k_v) + \delta) dv} ds \right) = 0.$$

- The analysis of that yields

## Lemma (1)

*The transversality condition requires that  $f'(k^*) > \delta$  where  $k^*$  denotes the steady state capital stock.*

# The Steady State

- Consumption in steady state satisfies

$$c^* = (w + \rho k) \left( \frac{1}{\gamma + 1} \right) \quad \text{and} \quad c^* = f(k^*) - \delta k^*$$

- Steady state capital stock

$$k^* = \left( \frac{\alpha + \gamma}{(\gamma + 1)\delta + \rho} \right)^{\frac{1}{1-\alpha}} \quad \text{where} \quad \frac{dk^*}{d\gamma} > 0$$

- Effect of higher LOW on steady state consumption

$$\begin{aligned} \frac{dc^*}{d\gamma} &= f'(k^*) \cdot \frac{\partial k^*}{\partial \gamma} - \delta \frac{\partial k^*}{\partial \gamma}. \\ \frac{dc^*}{d\gamma} &\geq 0 \quad \text{iff} \quad f'(k^*) \geq \delta. \end{aligned}$$

## Lemma (2)

*If  $f'(k^*) = \delta$ , then steady state consumption would be maximized and the “Golden Rule” of capital accumulation would be satisfied.*

# The Steady State

- In long-run optimum one needs  $f'(k^*) > \delta$  from the transversality condition. Thus,

$$f'(k^*) = \alpha k^{*\alpha-1} > \delta \quad \text{that is,} \quad \frac{\alpha[(\gamma + 1)\delta + \rho]}{\alpha + \gamma} > \delta.$$

- $\gamma$  must satisfy

$$\hat{\gamma} \equiv \frac{\alpha}{1 - \alpha} \cdot \frac{\rho}{\delta} > \gamma.$$

- $\hat{\gamma}$  is critical level for LOW.

## Proposition (1)

- *More “love of wealth” implies higher  $k^*$  and implies a relatively lower  $r^*$ .*
  - *It raises  $c^*$  if  $\gamma < \frac{\alpha}{1-\alpha} \cdot \frac{\rho}{\delta} \equiv \hat{\gamma}$ .*
  - *If  $\gamma \rightarrow \hat{\gamma}$ , accumulation is close to the Golden Rule.*
  - *If  $\gamma > \hat{\gamma}$ , no long-run optimum exists.*
  - *In the optimum there is dynamically efficient accumulation.*
  - *In the optimum more love of wealth implies a lower consumption and a higher investment share.*
- 
- Interesting relationship between  $\rho$  and  $\gamma$ .

# Transitional Dynamics

- Two-dimensional system

$$\frac{\dot{k}}{k} = \frac{f(k)}{k} - \frac{c}{k} - \delta \quad \text{and} \quad \frac{\dot{c}}{c} = f'(k) - (\rho + \delta) + \gamma \frac{c}{k}$$

- Log-linearization reveals saddle path stability.
- The negative root for stability is given by

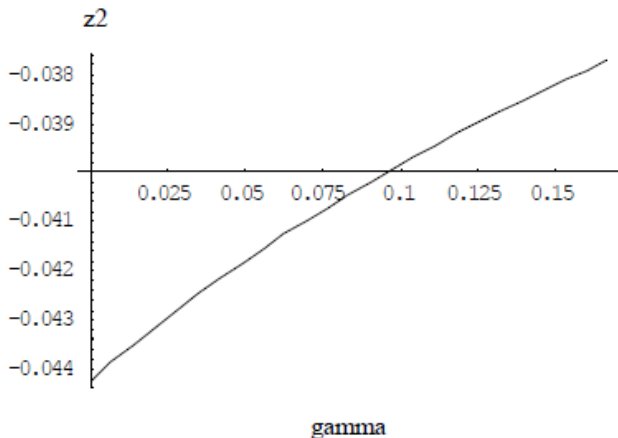
$$2z_2 = \rho - [\rho^2 + 4(a + \gamma)^{-1} ((1 - \alpha)((1 - \alpha)\delta + \rho)(\delta(1 + \gamma) + \rho))]^{1/2}.$$

- $z_2 < 0$  is increasing in  $\gamma$ .  $z_2$  measures the speed of convergence.

## Proposition (2)

*An increase in the love of wealth is accompanied by a decrease in the speed of convergence, that is,  $\frac{dz_2}{d\gamma} > 0$ .*

# Transitional Dynamics



- Parameter settings

- $\alpha = 1/3, \rho = 0.01, \delta = 0.03. \gamma \in [0, \hat{\gamma}]$ .

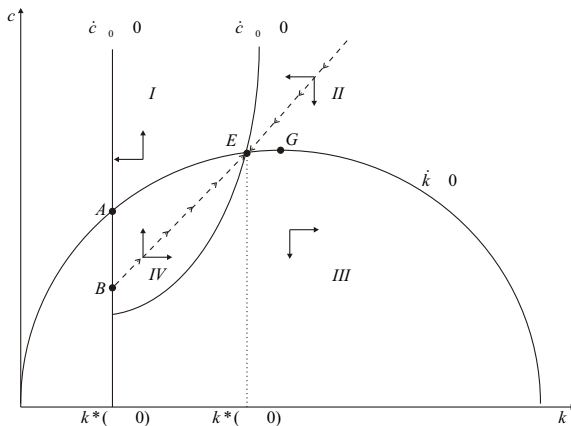


# Transitional Dynamics - Qualitative Features

- Suppose a non-LOW social planner switches to LOW preferences.
- Suppose we start from non-LOW steady state position and after the switch take it as the initial position for the LOW accumulation path.

# Transitional Dynamics - Qualitative Features

Figure: The Phase Diagram



# Decentralization

- The model so far describes a convex economy.
- As for Ramsey-Cass-Koopmans setups apply the Second Welfare Theorem to the planner solution.
  - See e.g. Debreu (1959), Mas-Colell et al. (1995), and Acemoglu (2009), ch. 5.

## Result (1)

*The economy with LOW preferences can be decentralized as a private ownership, competitive market economy.*

- Following e.g. Zou (1994) one may then equate

'love of wealth'  $\Leftrightarrow$  "spirit of capitalism"

for a decentralized economy.

# Decentralization

## Result (2)

*All the results derived for the effects of 'love of wealth' on the economy studied here carry over to a decentralized economy with otherwise identical features and identifies LOW with the "spirit of capitalism".*

- One important upshot

## Result (3)

*An excessive "spirit of capitalism" is nonoptimal in a dynamic economy.*

# Concluding Remarks

- In a simple model it is found that
  - 1 excessive 'love of wealth' precludes an optimum for a social planner.
  - 2 a 'right' level of 'love of wealth' is beneficial in the long run.
  - 3 it is possible to get arbitrarily close to the Golden Rule.
  - 4 with 'love of wealth' convergence to the steady state is slower.
  - 5 the planner solution can be decentralized. Then 'love of wealth' can be equated with the "spirit of capitalism".
  - 6 all results carry over to a decentralized setup of the model.
  - 7 in a decentralized dynamic economy an excessive "spirit of capitalism" is nonoptimal.

# Extension 1

- Consider an open economy version of the model, where capital is free to move.
- Suppose the home country has LOW preferences and the foreign country has not.
- Since there is a mechanism of the domestic return to capital to decrease if domestic  $\gamma > 0$ , this will potentially lead to capital outflows.
- Contribution: Usually in neoclassical models, the high growth country attracts (imports) capital.
  - But what about Germany in 50s, Japan in 70s and China and India now?
  - In post-Keynesian models (demand-driven growth models) this can be explained.
  - Challenge: Show high growth with capital exports in a supply-driven (Solvow growth model) is possible.
  - Conjecture: LOW may make this possible.

# Extension 2

- Consider an endogenous Lucas (1988) model with two human capital stocks.
  - E.g. high-skilled vs. low-skilled human capital.
  - E.g. two equally skilled but different human capital stocks (e.g. engineers vs. economists).
- The Social planner likes one stock better than the other.
- Question: What does the SP's optimum imply for economic growth and income inequality?
- Preliminary checks reveal the following:

## Finding

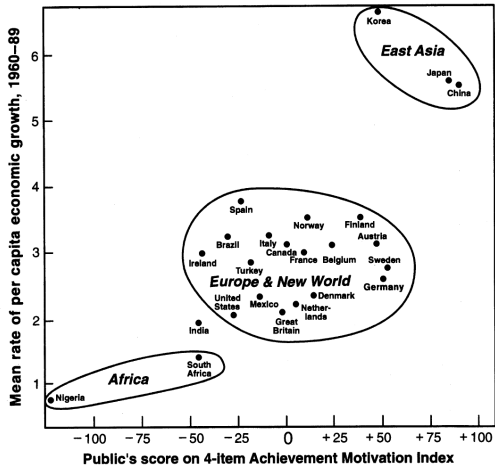
*In terms of factor rewards and given a neoclassical world, the relative reward to the factor the SP likes more is **lower**.*

# References I

- Acemoglu, D. (2009). *Introduction to Modern Economic Growth*. Princeton, New Jersey: Princeton University Press.
- Bakshi, G. S. and Z. Chen (1996). The spirit of capitalism and stock-market prices. *American Economic Review* 86, 133–157.
- Carroll, C. D. (2000). Why do the rich save so much? In J. B. Slemrod (Ed.), *Does Atlas Shrug? The Economic Consequences of Taxing the Rich*, pp. 465–484. New York and Cambridge, Mass.: Russell Sage Foundation and Harvard University Press.
- Cass, D. (1965). Optimum growth in an aggregative model of capital accumulation. *Review of Economic Studies* 32, 233–240.
- Corneo, G. and O. Jeanne (1997). On relative wealth effects and the optimality of growth. *Economics Letters* 54, 87–92.
- Corneo, G. and O. Jeanne (2001). Status, the distribution of wealth, and growth. *Scandinavian Journal of Economics* 103, 283–293.
- Debreu, G. (1959). *Theory of Value*. New York: Wiley.
- Granato, J., R. Inglehart, and D. Leblang (1996). The effect of cultural values on economic development: Theory, hypotheses, and some empirical tests. *American Journal of Political Science* 40, 607–631.
- Kaplow, L. (2009). Utility from accumulation. Working Paper 15595, NBER, Cambridge, MA.
- Koopmans, T. C. (1965). On the concept of optimal growth. In *The Econometric Approach to Development Planning*. Amsterdam: North Holland.
- Kumhof, M. and R. Rancière (2010). Inequality, leverage and crises. Working Paper WP/10/268, International Monetary Fund, Washington, DC.
- Kurz, M. (1968). The general instability of a class of competitive growth processes. *Review of Economic Studies* 35, 155–174.
- Markowitz, H. (1952). The utility of wealth. *Journal of Political Economy* LX, 151–158.
- Mas-Colell, A., M. D. Whinston, and J. R. Green (1995). *Microeconomic Theory*. Oxford University Press.
- Pigou, A. C. (1941). *Employment and Equilibrium: A Theoretical Discussion*. London: Macmillan.
- Ramsey, F. P. (1928). A mathematical theory of saving. *Economic Journal* 38, 543–559.
- Weber, M. (1930). *The Protestant Ethic and the Spirit of Capitalism* (Transl. by Talcott Parsons ed.). London: Allen & Unwin.
- Zou, H. (1994). Is  $\frac{1}{2}$  the spirit of capitalism' and long-run growth. *European Journal of Political Economy* 10, 279–293.



Figure 1. Economic growth rate by achievement motivation scores of publics.



Taken from Granato et al. (1996), p. 612.

**Table 1. OLS Estimation of Economic Growth Models**  
**Dependent Variable: Mean Rate of Per Capita Economic Growth**  
**(1960–89)**

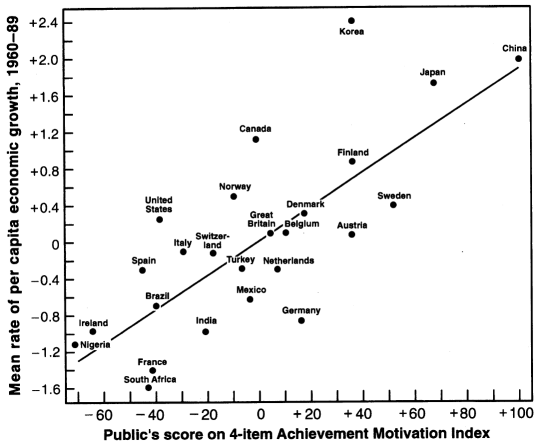
Model Variable	Model 1	Model 2	Model 3	Model 4
Constant	−0.70 (1.08)	7.29* (1.49)	3.16 (1.94)	2.40* (0.77)
Per Capita GDP in 1960	−0.63* (0.14)		−0.42* (0.14)	−0.43* (0.10)
Primary Education in 1960	2.69* (1.22)		2.19* (1.06)	2.09* (0.96)
Secondary Education in 1960	3.27* (1.01)		1.21 (1.08)	
Investment	8.69* (4.90)		3.09 (4.40)	
Achievement Motivation		2.07* (0.37)	1.44* (0.48)	1.88* (0.35)
Postmaterialism		−2.24* (0.77)	−1.07 (1.03)	
$R^2$ Adjusted	.55	.59	.69	.70
SEE	.86	.83	.72	.71
$LM$ ( $\chi^2(1)$ )	.42	.65	.68	.87
Jarque-Bera ( $\chi^2(2)$ )	.05	.30	.18	.57
White ( $\chi^2(1)$ )	.28	.24	.37	.18
SC	.119	−.117	−.095	−.352

*Notes:* Mean of dependent variable: 3.04;  $N$  is 25 for all models; Standard errors in parentheses.

\* $t$  test:  $p < .05$ .

Taken from Granato et al. (1996), p. 617.

**Figure 2. Partial Regression Plot of Achievement Motivation on Economic Growth.**



Taken from Granato et al. (1996), p. 621.